

Message Text

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17

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

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R 040845Z MAR 76

FM AMEMBASSY LAGOS

INFO RUEHC/SECSTATE WASHDC 3692

USDOC WASHDC

UNCLAS LAGOS 02659

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: TRUCK SALE FOR NIGERIAN ARMY

HEREWITH LAGOS 2628

E.P. WILLIAMS, PRES.

FORD MID-EAST AND AFRICA, INCORPORATED

THE AMERICA ROAD

DEARBORN, MICHIGAN 48121

FRANK WRIGHT

INTERNATIONAL VICE PRESIDENT

MACK TRUCK CORP.

ALLENTOWN, PENNSYLVANIA

TELEX 0847429

PAUL HARDY

REGIONAL SALES MANAGER--AFRICA

JEEP CORPORATION

14250 PLMOUTH ROAD

DETROIT, MICHIGAN 48232

TELEX NO. 23-0703

CRUSE W. MOSS

AMGEN CORP WAY

32500 VAN VORN ROAD

WAYNE, MICHIGAN 48184

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1. THREE-MAN NIGERIAN ARMY TEAM (CONSISTING OF OFFICERS WHO

DID NOT TRAVEL TO U.S. IN OCTOBER 1975) PLANS VISIT SAME TRUCK PLANTS AND INSTALLATIONS AS PREVIOUS TEAM DID IN OCTOBER. PURPOSE IS TO CHECK FIRST UNITS OF PURCHASE ORDER COMING OFF PRODUCTION LINE TO ASCERTAIN WHETHER SPECIFICATIOS BEING MET (E.G., IS PAINT COLOR THE CORRECT TONE OF OLIVE DRAB?). ALSO WISH TO CHECK PROGRESS OF MECHANICS TRAINING, SHIPPING ARRANGEMENTS, ANY PROBLEMS WHICH COMPANIES WISH TO RAISE.

2. QMG BAJOWA REQUESTS YOU NOTIFY CAHILL AT EMBASSY AS TO WHEN MOST SUITABLE TIME FOR TEAM TO COME TO FACTORIES, PRESUMABLY WHEN FIRST PRODUCTION RUN SCHEDULED. DATES WILL THEN BE COLLATED, TRIP ITINERARY FORMULATED, AND COMPANIES NOTIFIED.

3. BAJOWA AND STAFF VERY PLEASED WITH TRANSACTIONS SINCE SEPTEMBER AND STATE THEIR APPRECIATION. BEST REGARDS, HARRY CAHILL, ECON COUNSELOR, US EMBASSY, LAGOS.
EASUM

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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